



12 January 2011

Delta Steam Systems performed a steam system survey on our plant in April 2010 where they went about testing all steam traps to determine the amount of leakage through our steam traps and how much money could be saved by replacing these traps with their Delta venturi orifice steam traps.

The results of the survey indicated that our steam traps were wasting over 530 tons of steam per annum which translated to a massive yearly financial loss. Based on these figures it was decided to replace not only the leaking steam traps on the plant, but also the functioning steam traps, so that any future leakage could be eliminated.

Delta engineers converted our full plant over one weekend without the slightest problem and when we started up on the Monday morning the results were startling:

- We had absolutely no more water hammer
- We achieved much faster start up times
- We no longer had to refill the hotwell tank during the course of the day
- Still temperatures were constant and batch times were shortened

Over the 8 months that the Delta steam traps have been running we have certainly experienced a saving and the 10 months payback predicted by Delta was achieved well within this time frame.

It has been a pleasure working with the Delta team over the last 8 months and not only have they dramatically improved our system through their steam traps, they have also pointed out and corrected numerous other problems on our steam reticulation system, which when fixed has improved our process and saved us money.

Delta Steam Systems is a professional, well managed company that is never afraid to go the extra mile to help solve a problem, and through this exemplary service I am confident that their business will grow from strength to strength.

Yours faithfully

Eddy Beukes
Production Manager
Oude Molen Distillery
eb@oudemolen.co.za