

27th February 2012

Delta Steam Systems
Unit B3, Bellville Business Park
DJ Wood Way
Bellville

Dear Mr. Verwey

INSTALLATION OF DELTA VENTURI ORIFICE STEAM TRAPS

When we were referred to your Company by our boiler supplier, we had never heard of, or seen venturi orifice steam trap technology. The results of the comprehensive survey that you did made the decision to convert our entire plant, very easy.

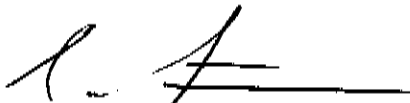
For the full year we have been running on Delta traps, we have seen improvements in process heat-up times, no more water in our live steam and absolutely no more water hammer in our system. Without exception, all Delta traps are performing extremely well and we have not done any maintenance on steam traps at all for a whole year.

We have seen a significant saving in our HFO consumption (35% - R 200000.00), despite production volumes that have increased.

We appreciate the professional approach and great service you have provided us with over the past year. Thank you also for your willingness to share your technical know-how and experience relating to steam systems.

Looking at our own success story, we can only recommend the Delta Venturi Orifice Steam Trap System to any steam user.

Yours faithfully



Erlend von Maltzahn
OPERATIONS MANAGER



www.alcolin.com

Directors: I.M. Jacobs • R.K. Jacobs



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