

# FALKE

**FALKE** EUROSOCKS P O BOX 228 BELLVILLE 7535 SOUTH AFRICA

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Delta Steam Systems  
Unit B3, Bellville Business Park  
DJ Wood Way  
Bellville

Dear Jaques

## INSTALLATION OF DELTA VENTURI ORIFICE STEAM TRAPS

When we were first introduced to your energy saving steam traps, we were a bit skeptical as to whether they actually worked as efficiently as you claimed. After receiving feedback from other textile references, we opted to replace only the failed mechanical type traps in our plant with the Delta Traps.

About 50% of our traps in the factory have been replaced with the Delta Venturi Orifice steam traps and we have been running extremely well for about 7 months now.

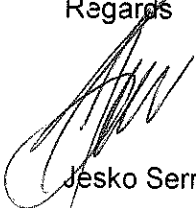
We have seen improvements in process temperatures, heat-up times and we have no more water hammer in our system. All of the new Delta traps are performing extremely well and we have had no problems to date. We have also not needed any maintenance on any of the new Delta traps.

The most astounding result is the saving of HFO which is in the region of 15 % month on month, with production volumes being fairly constant over the 4 month period. This immediate saving equates to about R 350,000 per year based on the current oil price. The payback on our investment in Delta traps was about 1 month only.

Thanks for the professionalism and excellent service you have provided us with up till now, and we have decided to replace all our old mechanical traps with Delta Venturi Orifice traps as they wear out and fail.

Thank you also for your willingness to share your expertise and experience relating to the overall steam reticulation system and we certainly recommend you to our other business partners.

Regards



Jesko Serrer

**FALKE** EUROSOCKS

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